



## 2011 Events Calendar

As of January 9, 2011

For more details on these programs, our speakers and registration fees, visit [www.afp-nj.org](http://www.afp-nj.org)

Date	Event	Topic
1/13/2011	Luncheon	50 Asks in 50 Weeks: How to Jumpstart Your Small Development Shop
2/10/2011	Luncheon	Creating an Ethical Culture in Your Nonprofit Organization
3/24/2011	Whitley Lecture	Ask Without Fear!
4/12/2011	Luncheon	What and Why You Need to Know About Charitable Motivations Across the Generations
5/12/2011	Breakfast	Career Development at All Stages
5/16/2011	Awards Dinner	An Evening of Recognition of Outstanding Philanthropic Leadership in the State of New Jersey
6/9/2011	Morning Workshop	Annual Fund: Needs Assessment and Case for Support
6/9/2011	Luncheon	Telling Your Story
7/14/2011	Breakfast	Social Networking for Small Shops
August 2011	Seminar	Essentials of Fundraising [2-day course]
9/15/2011	Morning Workshop	Your Advancement Committee - Part I
9/15/2011	Luncheon	Your Advancement Committee - Part II
10/12/2011	Breakfast	Broadening the Base of Philanthropy
November 2011	Conference on Philanthropy	31st Annual Conference on Philanthropy
12/8/2011	Luncheon	Motivational Speaker and Toys for Tots Fund Drive

